



BACKGROUND

F&C Ireland Ltd. is owned by F&C Asset Management Plc, a leading European Asset manager with over €19 billion (30/09/11) in assets under management. We are a multispecialist asset management group which is exclusively focused on managing investments for our clients. Unlike most asset managers we are both independent (not part of a bank, insurance company or conglomerate) and we are publicly listed. Our shares are listed on the London Stock Exchange and we are part of the FTSE 250.

Our focus is active asset management based on rigorous research with the goal of delivering strong investment performance for our clients. As a shareholder, we seek to engage with the companies we invest in, with the aim of enhancing and protecting value through encouraging good governance and responsible practices.

In addition to the core F&C business the Group today includes F&C Reit, a global real estate asset manager and Thames River, a boutique fund manager with strong expertise in absolute return funds, and diverse retail funds. Together we manage combined assets of over €120 billion across all the main asset classes – equities, fixed income, property and money markets – as well as in a number of specialist areas including alternative investments, sustainable investments, liability driven investments and private equity funds. We manage investments for a diverse range of institutional and retail clients who collectively represent interests of more than three million individuals. Our office network spans eight countries, which includes an office in Dublin with 14 employees. We work as the main fund manager to the Friends First Group, in addition to other direct clients.

INVESTMENT APPROACH

Active asset management is a core competency of F&C, the majority of F&C's fund range is actively managed. F&C's investment process is style neutral and does not follow either a value or a growth style of management. We aim to change our management style to suit the market conditions. F&C combines a top-down asset allocation process with a bottom-up stock selection process. F&C seeks fair value by identifying anomalies in the market through the application of a mixture of qualitative and quantitative models.

F&C adopts a regional team approach to its equity funds, while an asset allocation team determines regional equity weightings.

Our decision making is aided and informed by significant resources in terms of in-house company research, strategic analysis, risk-modelling and a large dealing team. There are over 200 direct investment professionals working within the group.

IRISH AUM*

€3.11 billion

STAFF

Investment Professionals 203

CLIENTS

201 in Ireland

CUSTODIAN

Northern Trust for most Funds

KEY FUNDS

ACTIVE FUNDS

- Pension Managed Fund
- Premium Growth Fund
- International Equity Fund
- European Equity Fund
- Irish Equity Fund
- Fixed Interest Fund
- Long Bond Fund
- Corporate Bond Fund
- Property Fund
- Index Linked Fund
- Cash Fund

PASSIVE FUNDS

- Consensus Managed Fund

OTHER FUNDS

- Diversified Growth Fund
- Stewardship International Fund
- Liability Driven Investment (LDI) Fund
- Global Climate Opportunities Fund
- Global Emerging Markets Fund
- Global Bond Fund

RECENT PERFORMANCE

The table below shows the performance of the flagship F&C/Friends First International Equity Fund to end December 2011

YEAR	FUND RETURN	BENCHMARK
1 Year	-6.4	-5.4
3 Year (% p.a.)	13.5	13.2
5 Year (% p.a.)	-2.4	-2.9
10 Year (% p.a.)	0.1	-0.3

Source: Pooled Sector Returns 31 Dec 2011

* as at 31/12/2011